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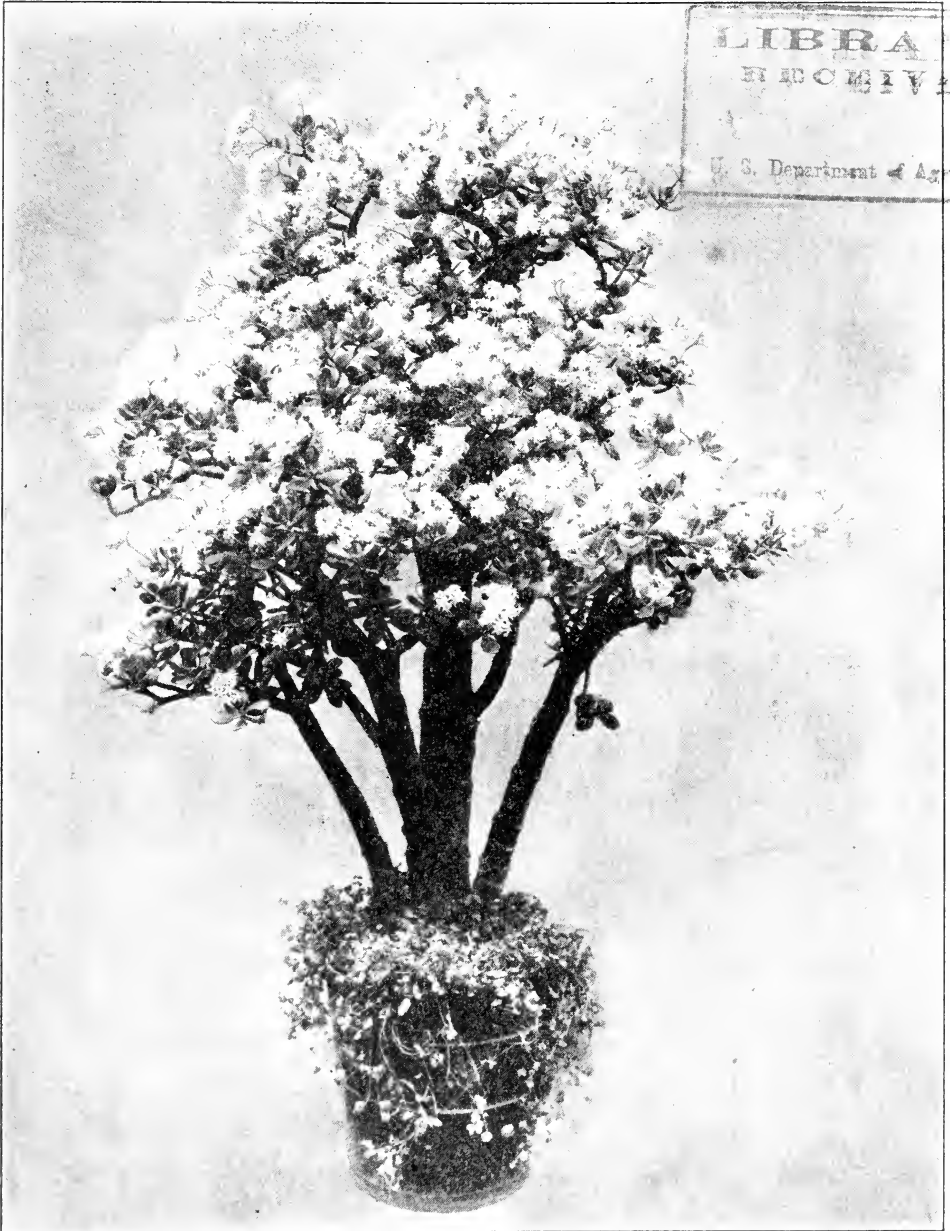
W. A. MANDA, Inc.

WHOLESALE
CATALOGUE



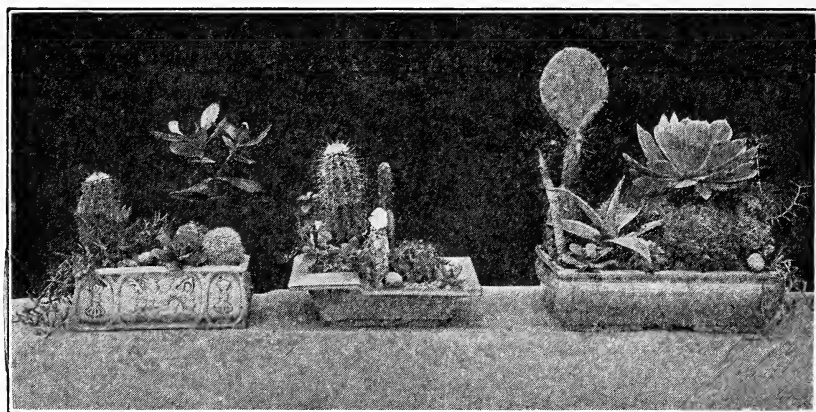
"SAY IT WITH PLANTS
AND FLOWERS"

SOUTH ORANGE, N. J.





CHOICE CACTUS GARDENS IN VARIETY



FEW OF OUR CACTUS GARDENS

MANDA'S CACTUS GARDENS

These beautiful Combinations are one of the originations of W. A. MANDA. It was back in 1920 when the first Gardens were sent out, planted in ordinary pans or square seed pans, and were gradually improved by using numerous varieties, sizes, shapes and colors of not only domestic bowls and dishes, but importations from Japan, China and several European countries, as well as our own original designs. In sizes they vary from 1½ inches in diameter to window boxes 2½ feet long and various shaped containers from 4 inches to 2 feet in diameter.

The best selection of the over 1,000 varieties which we are growing, are used, in sizes of plants not bigger than a quarter of an inch to large specimens nearly a foot across and a foot or two high. These are planted with volcanic rock to which these plants like to attach their roots and which gives the garden also a natural rocky effect, as it is aimed to have each of these gardens represent a miniature section as the plants grow naturally.

These Gardens should not be confounded with lots of poor imitations, where just so many plants are jammed together, having a sameness of effect, and without being previously established, naturally do not last.

The prices of these beautiful gardens are from \$1.00 up, according to the size and quality of the dish as well as the choice of the plants used.

We have also choice fancy pots from 1 inch up to 1 foot across, planted with individual specimens of CACTI of select beauty. These individual specimens range in price from 50c to \$9.00 each, according to their size and rarity.

CACTI and SUCCULENTS are the easiest to cultivate—all they require is plenty of light, air and sun and they will stand any temperature from 35 to 135 degrees. They should not be over-watered—by giving them a thorough watering or submersion of the part containing the soil and rock once a week, they receive all the care they need.

They are the hardiest and most useful plants for house decoration so that even in the city in dry steam-heated apartments they can be used as window boxes, as plants for the centre of the dining room table and for ornamentation throughout the house.

There is nothing that adds cheer to an office like one or two of these Gardens, which can be watered either first thing on Monday when entering the office or the last thing on Saturday before the office is closed, and they will take care of themselves during the rest of the week.

As gifts for any occasion they are useful on account of their most wonderful lasting qualities, beauty and novelty.

So try some of Manda's Cactus Gardens, which are kept by all first-class florists.



**GROTESQUE HAND-MADE FIGURES PLANTED WITH CHOICE
ASSORTMENT OF CACTI**



VARIOUS ANIMAL NOVELTIES PLANTED
Price, 35 Cents and Upward

CACTI

Most interesting plants in the vegetable kingdom, varying as to size, shape and color, and on account of their resistance to dry atmosphere, are the most lasting plants for house culture. We have the largest and most varied stock in cultivation, and can supply your wants. Our selection:

Nice little plants	-----	From 1	to 2	inch pots, 25c each
Nice plants	-----	From 2 ½	to 3	inch pots, 35c each
Strong plants	-----	-----	4	inch pots, 50c each
Strong plants	-----	4	to 4 ½	inch pots, 75c each
Extra strong plants	-----	5	to 6	inch pots, \$1.00 to \$1.50 each

SUCCULENTS

Like the Cacti offer endless forms, shapes and colors, some with beautiful flowers, and all stand a dry atmosphere. We grow a quantity of all the most desirable, and can furnish same at low prices in variety. Leave selection to us, we give you good value.

Nice little plants	-----	1	to 2	inch pots, 15c each
Nice plants	-----	2 ½	to 3	inch pots, 25c each
Strong plants	-----	-----	4	inch pots, 35c each
Strong plants	-----	-----	4	to 5 inch pots, 50c each
Extra strong plants	-----	5	to 6	inch pots, 75c to \$1.25 each
Potted in glazed or fancy pots	-----	-----	-----	25c to 50c additional

ECHEVERIAS

This class of plants has been found the most decorative as well as the most lasting, and with the numerous varieties besides some valuable hybrids raised by us, we have the grandest stock in the world. We will select liberally.

Nice plants in variety	-----	2	to 3	inch pots, 15c each
Nice plants in variety	-----	-----	3	inch pots, 25c each
Strong plants	-----	-----	4	inch pots, 50c each
Extra strong plants	-----	5	to 6	inch pots, 75c to \$1.50 each
Specimens in spike, to flower from Christmas until Easter	-----	-----	-----	\$2.50 to 7.50 each

Reserve some before they are sold out.

MANDA'S CACTUS GARDENS

We have evolved in the last ten years unique combinations of Cacti and Succulents planted in a most varied assortment of fancy dishes which we offer at the following low price:

Fancy pots with 3 plants	-----	\$.75	each
Small bowls with 4 plants	-----	1.00	each
Small bowls with 5 plants	-----	1.50	each
Nice bowls, assorted colors, 6 plants	-----	2.00	each
Nice bowls, assorted colors, 6 or 7 plants	-----	2.50	each
Good size bowls, assorted colors, 8 plants	-----	3.00	each
Good size bowls, assorted colors, 9 plants	-----	3.50	each
Fine assortment of bowls, all sizes and shapes, and containing fine plants	-----	\$4.00 to 9.00	each
Japanese dishes, oblong or oval, fine assortment of plants in four sizes	-----	\$4.50, \$6.50, \$9.00	each

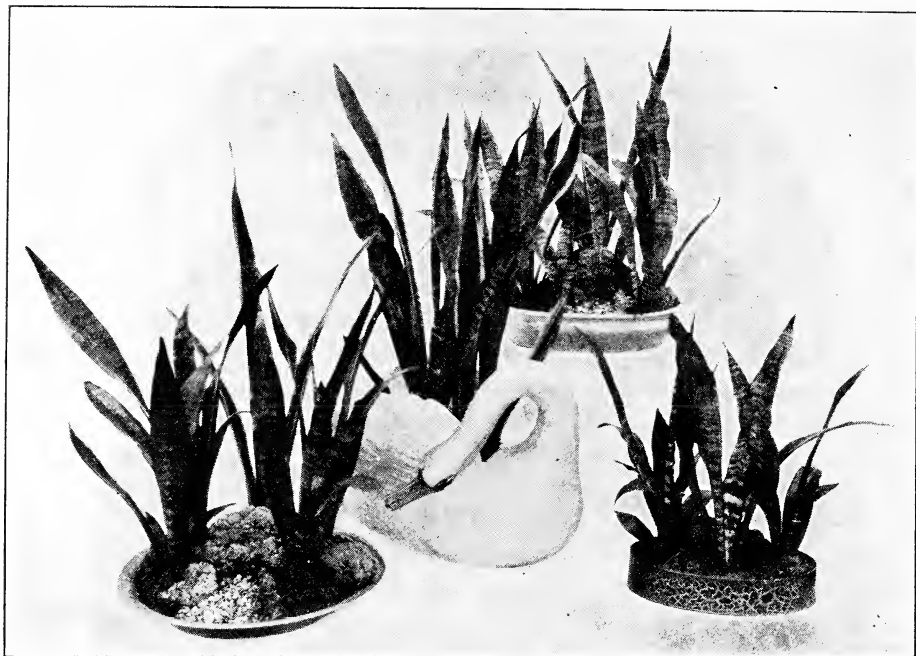
Very desirable and lasting.

Miniature Pots and Combinations for favors	-----	\$1.25	each
Extra choice dishes or boxes, according to quality and size	-----	\$15.00 to \$45.00	each
Special Combinations made to order. Great assortment of dishes.	-----	-----	-----

ANIMAL AND NOVELTY DISHES

Planted with Cactus and Succulents

Animal Novelties, two of each, six different kinds	-----	\$4.00	per dozen
Elephants	-----	35c, 60c, 75c, \$1.00, \$1.50, \$2.00, \$3.00, \$4.50	each
Pack mules, antelopes, etc., Italian pottery	-----	\$1.75	each
Grotesque, hand-made pottery figures, planted with Cactus, etc.	-----	4.00	each
\$45.00 per dozen of twelve different shapes and figures	-----	-----	-----
Abelone Shells, planted with Cactus, etc	-----	2.00	each
Lily cup and turtle planted	-----	1.50	each
Turtle dishes, assorted, planted	-----	2.75	each
Turtle dishes, assorted, planted, larger	-----	3.75	each
Chinese evergreen combinations in fancy bowls	-----	\$2.50, \$3.50 and 4.50	each
Japanese Gardens	-----	\$1.00, \$2.50, \$3.50, \$4.50, \$6.00, \$7.50 and 9.00	each



COMBINATION OF SANSEVERIAS IN FANCY DISHES IN GREAT VARIETY
 (See Page Five)



WINDOW BOX OF SANSEVERIAS LAURENTI
 (See Page Five)

SANSEVERIAS

These are the most lasting plants for house decoration. We have grand stock in three varieties, either as single plants or in fine attractive combinations.

S. Zeylandica	-----2 1/2 or 3 inch pots,	\$.25 each
S. Zeylandica	-----3 inch pots,	.35 each
S. Zeylandica	-----4 inch pots,	.50 each
S. Zeylandica	-----5 inch pots,	.75 each
S. Zeylandica	-----strong 5 inch pots,	1.00 each
S. Zeylandica	-----6 to 8 inch pots,	1.50 to \$2.50 each
S. Guianensis, broad foliage, same sizes and prices as S. Zeylandica above.		
S. Laurentii, beautiful variety with gold bands on the edges—		
S. Laurentii, 4 inch pots, strong	-----	\$1.00 each
S. Laurentii, 5 inch pots, very strong	-----	1.75 each
S. Laurentii, 6 inch pots, extra strong	-----	2.75 each
S. Laurentii, 3 strong growths grown together	-----	2.75 each
S. Laurentii, Specimens, all sizes, from	-----5.00 to	15.00 each
Beautiful plants in fancy containers	-----	2.00 to 15.00 each

BROMELIADS OR PINEAPPLE FAMILY

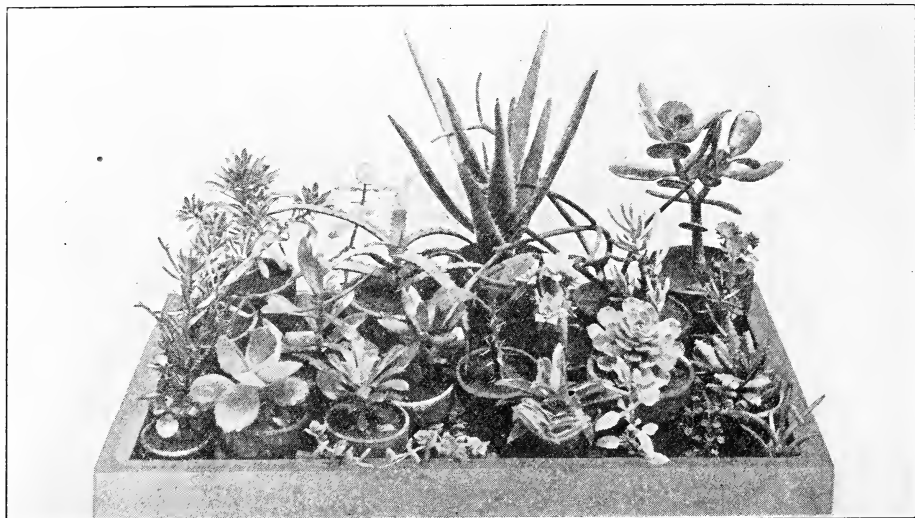
“The Living Vase Plants.” An extraordinary class of foliage plants; very lasting, and as the crown and foliage hold water, they can be used as vases to put spray flowers in. Their flowers are showy and of bizarre coloring, together with their hardy qualities are most desirable house plants.

Cryptanthus acaulis	-----2 1/2 inch pots,	\$.35 each
Cryptanthus acaulis, larger, and other varieties	-----3 inch pots,	.50 each
Assorted varieties and sizes, varying from	-----	\$.75 to 3.50 each
Special Show Plants	-----	5.00 to 10.00 each
Artistic and natural Combinations, with assorted plants, in cork containers, from	-----	3.50 to 12.00 each
Artistic and natural Combinations, with assorted plants, in artistic bowls, from	-----	2.50 to 7.50 each

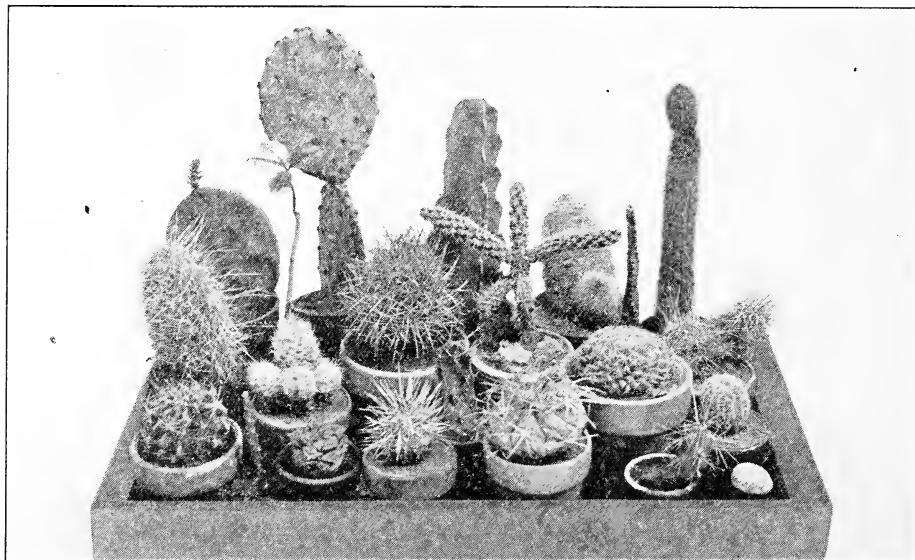
IVIES

One of the best green florists' plants. We grow a large quantity of this useful plant in all sizes from babies in one-inch pots to show plants in large tubs, and our collection comprises over thirty-five distinct varieties. Besides, we grow its close competitor, the *Vitis rhomboidea*, which please try.

Choice plants for favors, in 1 or 2 inch pots	-----	\$.15 each
Fine Plants, in 2 to 3 inch pots, in 12 varieties	-----	.18 each
Fine Plants of ordinary Ivy, 4 inch pots	-----	.25 each
Fine Plants in variety, in 5 inch pans	-----	.75 each
Specimens in all sizes and shapes	-----	\$1.00 to 25.00 each
Fancy, trained Ivies, in fancy pots or pans, in all sizes and shapes	-----	1.00 to 10.00 each
New <i>Vitis rhomboidea</i> , beautiful new evergreen vine that will stand more than any Ivy indoors, and makes a beautiful and bushy plant, with divided glossy foliage.		
Fine 3 inch pots	-----	\$.35 each
Fine 4 inch pots	-----	.50 each
Fine 5 and 6 inch pots	-----	.75 to 1.00 each
Show Specimens	-----	\$1.50 to 7.50 each



COLLECTION OF TWENTY SUCCULENTS IN VARIETY FOR \$4.50



COLLECTION OF TWENTY VARIETIES OF CACTI FOR \$6.50

PLANTS FOR JAPANESE GARDENS

	Each		Each
Pachysandra -----	\$.18	Euonymus variegata -----	\$.15
Podocarpus ----- .25 to	.75	Ophiopogon Japonica -----	.25
Pittosporum ----- .50 and	.75	Nephythitis -----	.35
Cryptanthus acaulis -----	.35	Aglaonema chinensis -----	.35
Cryptanthus acaulis purpura --	.50	Peperomia, green -----	.25
Ophiopogon Jaburan -----	.25	Ficus repens -----	.20
Ophiopogon Jaburan var. -----	.35	Ficus species -----	.20
Reineckia -----	.25	Bromeliads, in var. -----	.75
Sansevieria ----- .25 and	.35	Helxine -----	.20
Pothos aurens -----	.25	Anthericum, in var. -----	.20
Small leaf ivy -----	.15	Aloe Robertii -----	.25
		Asst. small evergreens -----	.35

FEW LEADING VARIETIES FOR MAKING UP

SUCCULENTS

Aloe Roberti -----	\$.35
Aloe Roberti -----	.25
Aloe caesia -----	.50
Aloe vera hybrid -----	.75
Aloe in variety ----- 50c to	2.00
Aloe brevifolia -----	.50
Aloe brevifolia -----	1.00
Aloe brevifolia -----	1.50
Aloe saponaria -----	.35
Aloe saponaria -----	.50
Aloe arborescens -----	1.00
Aloe ciliaris -----	.25
Aloe ciliaris -----	.50
Agave Americana -----	.35
Agave Americana, variegata -----	.50
Crassula arborescens -----	.15
Crassula tetragona -----	.15
Crassula cordata -----	.15
Crassula lycopodiodes -----	.15
Crassula gracilis -----	.15
Crassula gracilis -----	.50
Crassula arborescens -----	.25
Crassula arborescens -----	.35
Crassula arborescens -----	.75
Crassula arborescens -----	1.00
Crassula species -----	.10
Crassula species -----	.20
Echeveria gracilis -----	.15
Echeveria globosa -----	.25
Echeveria globosa -----	.35
Echeveria globosa -----	.50
Echeveria clavata hybrid -----	.20
Echeveria clavata hybrid -----	.25
Echeveria secunda -----	.15
Echeveria linguifolia -----	.20
Echeveria Weinbergii hybrid -----	.15
Echeveria Weinbergii hybrid -----	.25
Echeveria coccinea -----	.15
Euphorbia splendens ----- .25 to	1.00
Euphorbia tirucalli -----	.15
Euphorbia tirucalli -----	.25
Fourcroya lindenni -----	.75
Haworthia species -----	.35
Kalanchoe marmorata -----	.20
Kalanchoe species -----	.25
Kleinia cylindrica -----	.25
Mesembrianthemum linguiforme --	.25
Mesembrianthemum in variety ---	.15
Portulacaria afra -----	.50
Portulacaria afra -----	.50
Sedum dendroideum -----	.15
Sedum dendroideum, cristatum ---	.50
Sedum Palmerii -----	.15
Sedum pachyphyllum -----	.35
Sedum treleasei -----	.50
Sedum tortuosum -----	.15

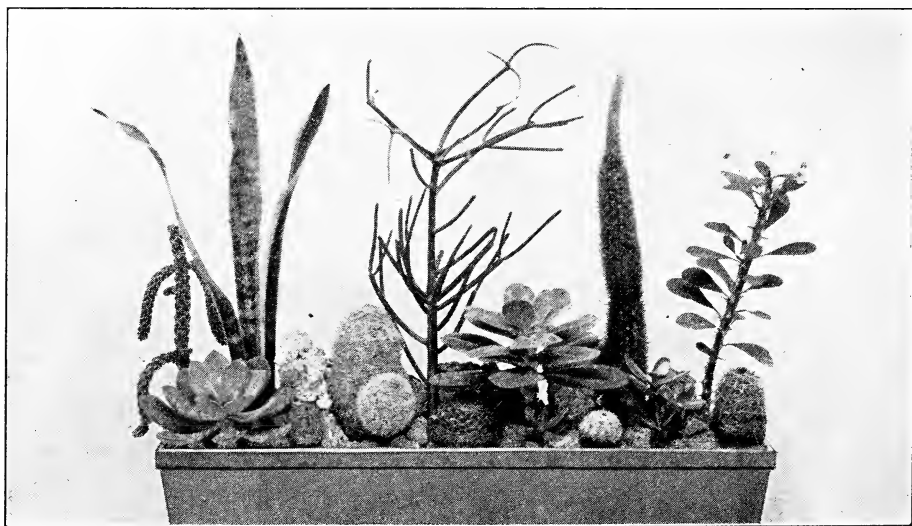
Sempervivum tournefortii -----	\$.15
Sempervivum hybridum -----	.50
(Irish Rose) -----	.15
Sempervivum tectorum -----	1.00
Yucca aloifolia -----	.35
Yucca aloifolia, variegata -----	1.50
Festuca glauca -----	.15
Festuca glauca -----	.25

CACTI

Cereus pentagonus -----	.25
Cereus jamacaru -----	.35
Echinocactus horizonthalonius ---	.35
Echinocactus horizonthalonius ---	.25
Echinocactus texensis -----	.35
Echinocactus texensis -----	.25
Echinocereus chloranthus -----	.35
Echinocereus chloranthus -----	.50
Echinocereus dasyacanthus -----	.25
Echinocereus dasyacanthus -----	.35
Echinocereus dasyacanthus -----	.50
Echinocereus pectinatus -----	.25
Echinocereus pectinatus -----	.35
Escobaria dasyacanthus -----	.25
Escobaria dasyacanthus -----	.50
Escobaria multiceps -----	.20
Escobaria multiceps -----	.25
Escobaria multiceps -----	.35
Escobaria Sneedii -----	.75
Escobaria Sneedii -----	2.00
Mammillaria micromeris -----	.15
Mammillaria micromeris -----	.25
Mammillaria macromeris -----	.25
Mammillaria macromeris -----	.35
Mammillaria applanata -----	.25
Mammillaria applanata -----	.35
Mammillaria Sneedii -----	.25
Mammillaria tuberculata -----	.15
Mammillaria tuberculata -----	.25
Opuntia arborescens -----	.25
Opuntia arborescens -----	.35
Opuntia arborescens -----	.50
Opuntia arbuscula -----	.25
Opuntia erinacea -----	.35
Opuntia erinacea -----	.50
Opuntia braziliensis -----	.35
Opuntia microdasys -----	.75
Opuntia monacantha -----	.15
Opuntia frutescens -----	.25
Opuntia frutescens -----	.50
Opuntia Schottii -----	.25
Opuntia spineless -----	.25
Opuntia spineless (Ellisiana) -----	.35
Opuntia spineless (Ellisiana) -----	.50
Opuntia spineless (Ellisiana) -----	.75
Opuntia spineless (Ellisiana) -----	1.00



**EXTRA FINE COMBINATION OF CACTI AND SUCCULENTS IN
IMPORTED CONTAINERS**



WINDOW BOX PLANTED WITH CHOICE STOCK

CHOICE STOVE AND GREENHOUSE PLANTS

ACORUS JAPONICA VARIEGATA. Fine variegated hardy plant.	
Fine 2½ inch pot plants.....	35c each
ANTHERICUM MANDAIANUM, green and yellow plant for baskets or boxes.	
4 inch pots.....	35c each
5 inch pots.....	50c each
ANTHERICUM VARIEGATUM, like small Pandanus, variegated leaves.	
3 inch pots.....	20c each
4 inch pots.....	35c each
5 inch pots.....	50c each
6 inch pots.....	75c each
ANTHERICUM PICTURATUM, beautiful, like small Pandanus Veitchii.	
3 inch pots.....	25c each
4 inch pots.....	35c each
5 inch pots.....	50c each
ANTHURIUM HYBRIDS, showy, lasting in flower for three months. All colors	
	\$6.00 to \$7.50 each
AMMOMUM CARDAMOMUM, Ginger Plant. Very hardy plant, sweet foliage.	
	50c, \$1.00, \$1.50, to \$3.00 each
AUCUBA JAPONICA VAR. Fine strong bushes of this hardy golden foliage plant—	
	\$2.50 each
ASPIDISTRA. Well known plant. We have all sizes, perfect plants at	
	12c and 15c per leaf
AGLAONEMAS, in variety. Hardy foliage plants to which the so-called Chinese Evergreen belongs.	
A. Roebelenii, and A. Pictum, from.....	50c to \$2.50 each
A. Sinensis (Chinese Evergreen), well known hardy plant for all purposes.	
Nice plants	2-2½ inch pots, \$.35 each
Combinations, all sizes	\$1.00 to 2.50 each
ARDISIA CRENULATA, fine plants, full of red berries for Christmas.	
5 and 6 inch pots	\$2.00 each
6 and 7 inch pots, extra fine	\$2.50 to 3.00 each
BEGONIA REX, fine varieties.....	35c, 50c to \$ 1.00 each
BOXWOODS, all sizes.....	50c to 10.00 each
BROMELLIADS, in variety, most useful and hardy. (See page seven.)	
CAMELLIAS, in variety, well budded	2.00 to 7.50 each
CALADIUM HYBRIDS. Grand variety of colors in these plants.	
Fine 4 and 5 inch pot plants	50c to \$1.00 each
Fine 6 to 8 inch specimens	\$1.50 to 2.00 each
CRYPTANTHUS, in variety, hardier than a Cactus, most useful. 35c to \$1.00 each	
DAPHNE ODORA, sweet scented, large flowering specimens...\$4.00 to 5.00 each	
DIEFFENBACHIAS, in variety, beautiful foliage...50c, 75c, \$1.00 and \$1.50 each	
DRACAENA ROTHIANA, best house plant in cultivation.	
4 inch pot plants.....	\$.75 each
5 inch pot plants.....	1.00 each
6 inch pot plants.....	1.50 each
7 and 8 inch pot plants.....	\$2.00 to 3.00 each
Fine large combination plants.....	\$5.00 to 12.00 each
DRACAENA, in variety, small plants for filling.....	25c to 1.00 each
EPIPHYLLUM, or Christmas Cactus	50c to 1.50 each
EUONYMUS JAPONICA, green, silver and golden	25c to .75 each
EVERGREENS, all sizes, for all purposes.....	1.00 to 5.00 each
FERNS, all sizes and varieties .....	.25 to 5.00 each
FICUS ELASTICA, Rubber Plant.....	50c to \$5.00 and up each
FICUS REPENS, dainty vine, hardy.	
2 inch pot plants.....	20c each
3 inch pot plants.....	30c each

CHOICE STOVE AND GREENHOUSE PLANTS

FICUS NITIDA, miniature leaved, bushy plants, very hardy.

6 inch pot plants.....\$2.50 each

8 inch pot specimens..... 4.00 each

FARFUGIUM GRANDE, the well known Leopard plant.

Fine 4 inch pot plants.....50c each

FLOWERING PLANTS, standard as well as rare varieties.....50c up each

GRASSES:

CYPERUS ALTERNIFOLIUS NANUS (Dwarf), fine for combination planting,
3½ inch, 35c each

PANICUM VARIEGATUM, white, green and pink grass.

3 inch pot plants.....20c each

FESTUCA GLAUCA, beautiful blue, upright growing plant.

3 inch pot plants.....25c each

VARIEGATED ST. AUGUSTINE GRASS. Beautiful variegation.

3 inch pot plants.....25c

4 and 5 inch specimens.....50c

HELIXINE SOLIERII, beautiful hardy moss-like plant.

3 inch pot plants.....20c

5 inch pans50c

HIBISCUS COOPERII, finely variegated35c to \$1.00 each

MANDA'S GOLDEN PRIVET, bright golden bushes.

5 inch pot plants.....\$.75

6 inch pot plants..... 1.00

MUEHLBECKIA COMPLEXA, hardy vine, like Maidenhair. Useful for any purpose.

4 inch pot plants.....50c each

5 inch pot plants.....75c each

MARANTA KERCHOVEANA, best of all.

3 inch pot plants.....25c each

4 inch pot plants.....35c each

5 inch pot plants....50c each

OPHIOPOGON JAPONICA, fine evergreen, very hardy plant.

2½ and 3 inch pot plants.....25c each

OPHIOPOGON JABURAN. Hardy plant with beautiful blue flowers.

3 inch pot plants.....25c each

4 inch pot plants.....50c each

OPHIOPOGON JABURAN AUREA VAR. Fine variegated form.

3 and 3½ pot plants.....50c each

PITTOSPORUM TOBIRAE, variegated. Fine bushes.

From50c to \$4.50 each

PACHYSANDRA TERMINALIS. Iron-clad plant for combination.

3 inch pot plants.....25c each

PANDANUS BAPTISTII. Beautiful colored and spineless variety.

Fine strong 8 inch pot plants.....\$3.50 to \$4.50 each

PEPEROMIA ARGYRONEURA. Called water-melon Begonia.

Nice 3 inch pot plants.....25c each

PALMS. We are growing a lot of Palms, of which the following sizes will appeal to everybody, as they are extraordinary quality and low in price. Besides these, we have some wonderful specimens up to 20 ft. high.

KENTIA BELMOREANA, best palm in cultivation, perfect specimens.

4 inch pots, large\$.75 each

5 inch pots, three in a pot, fine, bushy..... 1.25 each

10 inch tubs, containing 5 plants, 30 in. high 6.00 each

12 inch tubs, containing 5 plants, 36 in. high..... 7.50 each

12 inch tubs, containing 5 plants, 45-48 in. high..... 9.50 each

PHOENIX ROEBELENI, graceful and hardy plants.

4 inch pots50 each

CHOICE STOVE AND GREENHOUSE PLANTS

5 inch pots	\$1.00 each
6 inch pots	2.00 each
POTHOS AUREUS. Golden foliage, almost everlasting.	
Extra strong 3 inch pot plants.....	.50c each
4 and 5 inch pot specimens .....	.75c to \$1.00 each
POTHOS CORDATUM. Green variety of similar habit; very durable.	
3 inch pot plants.....	.50c each
4 and 5 inch pot specimens .....	.75c to \$1.00 each
POLYPODIUM MANDAIANUM, best decorative fern.	
6 inch pans.....	\$1.50 each
8 inch tubs.....	2.50 each
10 inch tubs.....	4.50 each
12 inch tubs.....	6.00 each
PHILODENDRON PERTUSUM (Swiss Cheese Plant). Very hardy and ornamental	
	\$1.00 to \$4.50 each
PHILODENDRON SPECIES. Fine plant to use same as Pothos, 3 inch pots.....	
	.35c each
RHYNCHOSPERMUM MANDAIANUM (Manda's Jasmine). New primrose yellow	
	\$1.00 to \$3.50 each
REDWOOD BURLS. Most interesting and a ready seller. All sizes.	
	50c up to \$5.00 each
ROSES, in pots. All the best varieties of hybrid teas, as well as other roses, in bud and bloom.....	
	.75c and \$1.00 each
TRADESCANTIAS, in our beautiful varieties, extra strong.	
3 inch pot plants.....	.15c each
5 inch pot plants.....	.50c each
TRADESCANTIA DRACAENOIDES, the finest wall plant.....	
	\$1.00 to \$3.00 each
VITIS RHOMBOIDEA, new vine, better than English Ivy as house vine.	
3 inch pot plants.....	.35 each
4 inch pot plants.....	.50 each
5 and 6 inch pot plants.....	1.00 each
Specimens in tubs	\$2.00 to 7.50 each



VARIOUS DISHES WITH WATER LOVING PLANTS



**NEW GOLD MEDAL DECORATIVE PLANT
DRACAENA GERTRUDE MANDA**

Few large specimen plants, \$10.00 to \$18.00 Each

INVITATION

As an up-to-date Florist, no doubt you are looking for attractive NOVELTIES to draw the public to your store, reducing the expense of keeping expensive flowers on display, and adding a good-paying, most attractive and lasting of all the plant Novelties.

If you are interested in plants and wish to see what is conceded to be the finest collection of plants in the country take a train on the Lackawanna Railroad to South Orange, where our establishment is located right at the station, which is only fourteen miles from the City of New York. Or motor through the new Holland Tunnel and over the beautiful Jersey roads to South Orange and visit our establishment.

Here we can show you 100,000 plants of CACTI and SUCCULENTS in over 1,000 varieties. We can show you a CACTUS GARDEN under glass—the most unique CACTUS and SUCCULENT GARDEN in the world—where over 1,000 varieties of these beautiful plants in all sizes and shapes are planted and arranged as they grow in their native home.

Besides these, we can show you a fine collection of LIVING VASE PLANTS or BROMELIADS, all sorts of FANCY FOLIAGE and FLOWERING PLANTS, FERNS of all sizes, and so on. Old-fashioned HARDY HERBACEOUS PLANTS as well as beautiful ROCK PLANTS for Rock Gardens, including suitable Rocks.

The writer's fifty-eight years experience is at your service and costs you nothing.

HARDY HERBACEOUS PLANTS

This is and has been our specialty for over thirty years and we can furnish field-grown stock which should not be compared with the small starved pot-grown stock.

Everybody should grow a collection of these plants which are very useful for cutting purposes from early spring until late in the fall.

ALL STRONG FIELD-GROWN PLANTS

	Per 100		Per 100
Achillea millefolia rubra	\$ 8.00	Euonymus radicans	10.00
Achillea serrata plena. "The Pearl"	8.00	Euonymus radicans fol. var	10.00
Achillea tomentosa	12.00	Eupatorium coclestinum	12.00
Aegopodium podagraria variegata	10.00	Euphorbia corollata	10.00
Agrostemma coronaria	10.00	Festuca glauca	10.00
Ajuga reptans	8.00	Funkia cordata	8.00
Althaea rosea. Double	8.00	Funkia grandiflora	18.00
Althaea rosea. Single	8.00	Funkia Fortunei	15.00
Anemone Japonica	15.00	Funkia lanceolata	8.00
Anemone Japonica alba	15.00	Funkia undulata variegata	10.00
Anemone Japonica rosea	15.00	Gaillardia grandiflora hybrida	8.00
Anemone Japonica Whirlwind	15.00	Glechoma hederacea variegata	8.00
Aquilegia hybrids	12.00	Gypsophila paniculata	12.00
Armeria maritima	12.00	Gypsophila paniculata fl. pl.	25.00
Arrhenantherum bulbosum	15.00	Helenium autumnale superbum	15.00
Arundo Donax variegata	25.00	Helianthus Maximilianus	12.00
Asclepias tuberosa	8.00	Helianthus mollis grandiflorus	12.00
Aster. Many varieties	8.00	Helianthus multiflorus	12.00
Baptisia australis	15.00	Helianthus multiflorus plenus	12.00
Boltonia asteroides	10.00	Helianthus orgyalis	12.00
Boltonia latisquama	10.00	Heliopsis Pitcherianus	8.00
Campanula Carpatica	10.00	Hemerocallis Dumortierii	10.00
Campanula persicifolia	12.00	Hemerocallis flava	8.00
Campanula persicifolia alba	12.00	Hemerocallis fulva	8.00
Campanula rapunculoides	10.00	Hemerocallis graminifolius	10.00
Cassia Marylandica	15.00	Hemerocallis Thunbergii	10.00
Cerastium tomentosum	10.00	Hibiscus resplendens	18.00
Chrysanthemum. Hardy. Twenty varieties	10.00	Hibiscus Mallow Marvels	18.00
Convallaria majalis. Clumps.	25.00	Hibiscus moscheutos	15.00
Coreopsis delphinifolia	12.00	Iberis sempervirens superba	12.00
Coreopsis Harvest Moon	8.00	Iris aurea	15.00
Coreopsis lanceolata	8.00	Iris Germanica, in 25 vars.	8.00
Coreopsis rosea	8.00	Iris Kaempferii, in 50 vars.	18.00
Delphinium formosum	12.00	Iris ochroleuca	18.00
Delphinium Hybrid	12.00	Iris Sibirica alba	12.00
Delphinium Sinense	12.00	Iris Sibirica sanguinea	10.00
Dianthus barbatus	10.00	Lathyrus latifolius	10.00
Dianthus plumaris plenus	10.00	Leucanthemum Nipponicum	12.00
Dianthus superbus	12.00	Liatris spicata	10.00
Dicentra eximea	15.00	Linum perenne	8.00
Dicentra spectabilis	35.00	Lobelia Cardinalis	10.00
Dictamnus Fraxinella	35.00	Lychnis Chalcedonica	10.00
Digitalis purpurea	10.00	Lychnis Chalcedonica fl. pl.	25.00
Doronicum plantagineum	25.00	Lychnis Haageana hybrida	12.00
Echinacea purpurea	15.00	Lythrum roseum superbum	15.00
Echinacea purpurea hybrid	15.00	Monarda didyma	8.00
Eryngium amethystinum	12.00	Monarda fistulosa	10.00
Eulalia Japonica fol. var	18.00	Oenothera fruticosa	12.00
Eulalia Japonica zebrina	18.00	Pachysandra terminalis	6.00
Eulalia univittata (gracilis)	18.00	Paeonies herbaceous	25.00
		Paeonies. Pink	25.00
		Paeonies. Pink and white	25.00

HARDY HERBACEOUS PLANTS—(Continued)

	Per 100		Per 100
Paeonies. Red	35.00	Rudbeckia subtomentosa	12.00
Paeonies. White	30.00	Sedum album	8.00
Papaver bracteatum	15.00	Sedum carneum	8.00
Papaver involucreatum	15.00	Sedum Lydium	8.00
Papaver nudicaule	10.00	Sedum oppositifolium	8.00
Papaver Orientale	10.00	Sedum Spectabile	10.00
Pentstemon barbatus	10.00	Sedum Spectabile rubrum	12.00
Phalaris arundinacea fol. var. ..	8.00	Sedum spurium splendens	8.00
Phlox amoena	12.00	Scabiosa caucasica	12.00
Phlox divaricata	12.00	Spiraea aruncus	25.00
Phlox paniculata, in 20 varieties ..	15.00	Spiraea astilboides	25.00
Phlox paniculata. "The Pearl" ..	15.00	Spiraea filipendula plena	25.00
Phlox subulata	8.00	Spiraea Japonica	25.00
Phlox subulata atropurpurea ...	15.00	Spiraea Japonica grandiflora	25.00
Physiostegia Virginica	12.00	Spiraea palmata rubra	25.00
Platyodon grandiflora	12.00	Spiraea ulmaria plena	25.00
Plumbago Larpentae	12.00	Statice latifolia	12.00
Polemonium coeruleum	10.00	Stenanthium robustum	10.00
Polygonum cuspidatum crispulum ..	10.00	Stokesia cyanea	10.00
Polygonum Sachalinense	15.00	Thymus serpyllum	12.00
Primula veris	12.00	Tradescantia Virginica	8.00
Pyrethrum roseum	15.00	Veronica longifolia subsessilis ..	15.00
Pyrethrum uliginosum	12.00	Veronica rupestris	12.00
Rudbeckia Californica maxima ..	15.00	Veronica spicata	12.00
Rudbeckia fulgida	12.00	Vinca minor	12.00
Rudbeckia (Golden Glow)	10.00	Viola cornuta. Jersey Gem	15.00
Rudbeckia maxima	15.00	Yucca filamentosa	50.00
Rudbeckia speciosa	12.00	Yucca filamentosa maxima	50.00

Hundreds of Other Varieties in Stock—Old Fashioned Gardens Designed and Planted

HARDY CACTI AND SUCCULENTS

If planted by themselves in a rock garden they make a beautiful and unique effect, both in summer and winter. In summer they produce a quantity of very showy flowers, while the low growing sedums make a regular multicolored carpet.

The following is a list of the leading varieties, of which we have ample stock, but there are twice as many varieties of the hardy ones that will soon be ready for distribution. Try them and see what a beautiful effect they produce.

	Each		Each
Echinocereus Baileyi	\$.25	Sedum lineare variegatum .....	.25
Euphorbia cyparissus .....	.25	Sedum ellacombianum .....	.15
Manimillaria vivipara .....	.25	Sedum rupestre .....	.15
Opuntia arborescens type .....	.50	Sedum sarmentosum .....	.15
Opuntia erinacea, Grizzly Bear ...	.35	Sedum sexangulare .....	.15
Opuntia macrorhiza .....	.25	Sedum spurium .....	.15
Opuntia missouriensis .....	.25	Sedum spectabile .....	.15
Opuntia vulgaris .....	.15	Sedum spectabile variegatum ....	.15
Opuntia No. 2, upright .....	.35	Sedum tennifolium .....	.15
Opuntia polyacantha .....	.25	Sempervivum tectorum .....	.15
Agave Utahensis var. Nevadensis ..	.50	Sempervivum in varieties .....	.15
Sedum acre .....	.15	Yucca Filamentosa .....	.25
Sedum album .....	.15	Yucca flaccida variegata .....	.50

DECIDUOUS FLOWERING AND FOLIAGE SHRUBS

IN ALL SIZES, 25c TO 95c EACH

<i>Amorpha fruticosa</i>	<i>Deutzia gracilis.</i>	<i>Sambucus nigra aurea</i>
<i>Aralia spinosa</i>	<i>Forsythia Fortunei</i>	<i>Spiraea Billardii</i>
<i>Azalea calendulacea</i>	<i>Forsythia suspensa</i>	<i>Spiraea Anthony Waterer</i>
<i>Azalea mollis</i>	<i>Forsythia viridissima</i>	<i>Spiraea opulifolia aurea</i>
<i>Azalea pontica</i>	<i>Hibiscus Syriacus</i>	<i>Spiraea prunifolia pl.</i>
<i>Azalea Vaseyii</i>	<i>Hydrangea paniculata</i>	<i>Spiraea Reevesii</i>
<i>Berberis Thunbergii</i>	<i>Hydrangea paniculata grandiflora</i>	<i>Spiraea Reevesii fl. pl.</i>
<i>Berberis vulgaris</i>	<i>Ligustrum ovalifolium</i>	<i>Spiraea Thunbergii</i>
<i>Berberis vulgaris purpurea</i>	<i>Ligustrum ovalifolium aureum (Manda's Golden)</i>	<i>Spiraea Van Houtteii</i>
<i>Calycarpa purpurea</i>	<i>Lonicera tartarica alba</i>	<i>Syringa persica</i>
<i>Calycanthus floridus</i>	<i>Lonicera tartarica rubra</i>	<i>Syringa vulgaris</i>
<i>Clethra alnifolia</i>	<i>Philadelphus coronarius</i>	<i>Syringa vulgaris alba</i>
<i>Corchorus Japonica</i>	<i>Philadelphus grandiflorus</i>	<i>Syringa vulgaris Charles X</i>
<i>Corchorus Japonica fl. pl.</i>	<i>Philadelphus inodorus</i>	<i>Syringa Marie Legraye</i>
<i>Corchorus Japonica var.</i>	<i>Philadelphus Lemoinei</i>	<i>Tamarix Africana</i>
<i>Cornus sanguinea</i>	<i>Prunus triloba</i>	<i>Tamarix indica</i>
<i>Cornus Spathii aurea</i>	<i>Rhodotypos kerrioides</i>	<i>Viburnum opulus</i>
<i>Corylus avellana atropurpurea</i>	<i>Rhus glabra laciniata</i>	<i>Viburnum plicatum</i>
<i>Cydonia Japonica</i>	<i>Ribes aureum</i>	<i>Weigela amabilis</i>
<i>Deutzia crenata fl. pl. alba</i>		<i>Weigela amabilis alba</i>
<i>Deutzia crenata fl. pl. rosea</i>		<i>Weigela roses</i>
		<i>Zanthorhiza apiifolia</i>

EVERGREEN FOLIAGE AND FLOWERING SHRUBS

25c TO \$5.00 EACH

<i>Abelia rupestris</i>	<i>Cotoneaster buxifolia</i>
<i>Andromeda Catesbaei</i>	<i>Cotoneaster Microphylla</i>
<i>Andromeda floribunda</i>	<i>Euonymus Japonicus</i>
<i>Andromeda Japonica</i>	<i>Euonymus radicans arborescens</i>
<i>Aucuba Japonica</i>	<i>Ilex crenata</i>
<i>Azalea amoena</i>	<i>Leiophyllumbuxifolium</i>
<i>Azalea indica alba</i>	<i>Kalmia latifolia</i>
<i>Berberis aquifolium</i>	<i>Rhododendron Catawbiense</i>
<i>Berberis fascicularis</i>	<i>Rhododendron maximum</i>
<i>Calluna vulgaris alba</i>	<i>Rhododendron hybrids</i>
<i>Cassandra calyculata</i>	

DECIDUOUS TREES

IN ALL SIZES, \$1.00 TO \$10.00 EACH

<i>Acer dasycarpum</i>	<i>Liriodendron tulipifera</i>
<i>Acer plantanoides</i>	<i>Magnolia in all vars.</i>
<i>Acer polymorphum in all vars.</i>	<i>Morus (Teas Weeping)</i>
<i>Acer negundo</i>	<i>Paulownia imperialis</i>
<i>Acer saccharinum</i>	<i>Persica vulgaris alba fl. pl.</i>
<i>Aesculus hippocastanum</i>	<i>Persica vulgaris coccinea pl.</i>
<i>Betula alba atropurpurea</i>	<i>Platanus orientalis</i>
<i>Betula alba pendula laciniata</i>	<i>Populus monilifera</i>
<i>Catalpa Bungeii standard</i>	<i>Prunus Pissrdii</i>
<i>Catalpa speciosa</i>	<i>Pyrus spectabilis</i>
<i>Cerasus Sieboldii in var.</i>	<i>Quercus alba</i>
<i>Cercis Canadensis</i>	<i>Quercus coccinea</i>
	<i>Quercus palustris</i>
	<i>Robina hispida rosea</i>

DECIDUOUS TREES—(Continued)

IN ALL SIZES, \$1.00 TO \$10.00 EACH

<i>Chionanthus Virginicus</i>	<i>Salix Babylonica</i>
<i>Cornus florida</i>	<i>Salix laurifolia</i>
<i>Cornus florida rubra</i>	<i>Tilia Americana</i>
<i>Crataegus oxycantha plena</i> in var.	<i>Tilia Argentea</i>
<i>Fagus sylvatica purpurea</i>	<i>Tilia Europaea</i>
<i>Fagus sylvatica purpurea Riversii</i>	<i>Ulmus Americana</i>
<i>Fraxinus excelsior</i>	<i>Ulmus pendula</i>

Large specimen trees and varieties not listed in stock. Call at the Nurseries or write for particulars, stating your wants

CONIFERAE (EVERGREEN OR RESINOUS TREES)

<i>Abies Canadensis</i>	<i>Pinus sylvestris</i>
<i>Abies Nordmanmana</i>	<i>Retinospora filifera</i>
<i>Juniperus Chinensis variegata</i>	<i>Retinospora pisifera</i>
<i>Juniperus communis hibernica</i>	<i>Retinospora pisifera aurea</i>
<i>Juniperus Virginiana glauca</i>	<i>Retinospora plumosa</i>
<i>Picea alba</i>	<i>Retinospora plumosa aurea</i>
<i>Picea Alcockiana</i>	<i>Retinospora squarrosa Veitchii</i>
<i>Picea excelsa</i>	<i>Sciadopitis verticillata</i>
<i>Picea excelsa pendula</i>	<i>Taxus baccata</i>
<i>Picea orientalis</i>	<i>Taxus caspidata</i>
<i>Picea pungens glauca</i>	<i>Thuja George Peabody</i>
<i>Pinus Austriaca</i>	<i>Thuja occidentalis</i>
<i>Pinus excelsa</i>	<i>Thuja occidentalis compacta</i>
<i>Pinus mugho</i>	<i>Thuja occidentalis pyramidalis</i>
<i>Pinus strobus</i>	<i>Thuja orientalis compacta</i>

We have fifty varieties of evergreens in sizes from 1 inch to 15 feet in height
Prices on application

HARDY VINES AND CREEPERS

50c TO \$1.00 EACH

<i>Actinidia polygama</i>	<i>Clematis paniculata</i>
<i>Akebia quinata</i>	<i>Euonymus radicans</i>
<i>Ampelopsis quinifolia</i>	<i>Euonymus radicans variegata</i>
<i>Ampelopsis Veitchii</i>	<i>Hedera canariensis</i>
<i>Aristolochia siph</i>	<i>Jasminum humile</i>
<i>Bignonia radicans</i>	<i>Jasminum nudiflorum</i>
<i>Celastrus scandens</i>	<i>Lonicera</i> in var.
<i>Clematis</i> is many varieties.	

CRASSULA ARBORESCENS

(Front Page Cover)

Specimen in flower in our Show Cactus Conservatory, sometimes called wrongly Japanese Rubber Plant, native of Africa. One of the finest Succulent Plants in cultivation. We can supply you any quantity of good plants from 15 cents to \$150.00 each.

SPECIALTIES

Bromeliads or Pineapple Plants

We have to bring to your attention the Bromeliads, as described on page 5. We have been experimenting with these for a number of years and have found them even hardier than the Cacti and Succulents, if that is possible. They can be divided into two classes, that is, the large upright growing ones, such as Billbergia, Vriesia, Tillandsia and similar classes, which are tall growing and form the actual and living vase plant. They are very useful if arranged with some fancy foliage plant in combination and make a wonderful desk plant as well as a plant for filling strawberry jars.

The dwarf growing varieties are especially species of the Cryptanthus. They make dwarf compact plants that can be used with the tall growing kinds, or almost for any purpose, including any arrangement with Cacti and Succulents and any of them could be highly recommended as they form a distinct class of plants from anything else and they are greatly admired by everyone. Unfortunately, they are rather slow growing and slow propagating, hence not very plentiful. Combinations of these plants are from \$3.50 to \$12.00 each, or if you wish the plants themselves we could furnish them as follows:

Cryptanthus in dwarf variety, beautifully colored kinds_\$.35 to \$1.00 each

Billbergias, or tall growing varieties or live vase plants,

in assortment according to variety and size_____ .75 to 3.00 each

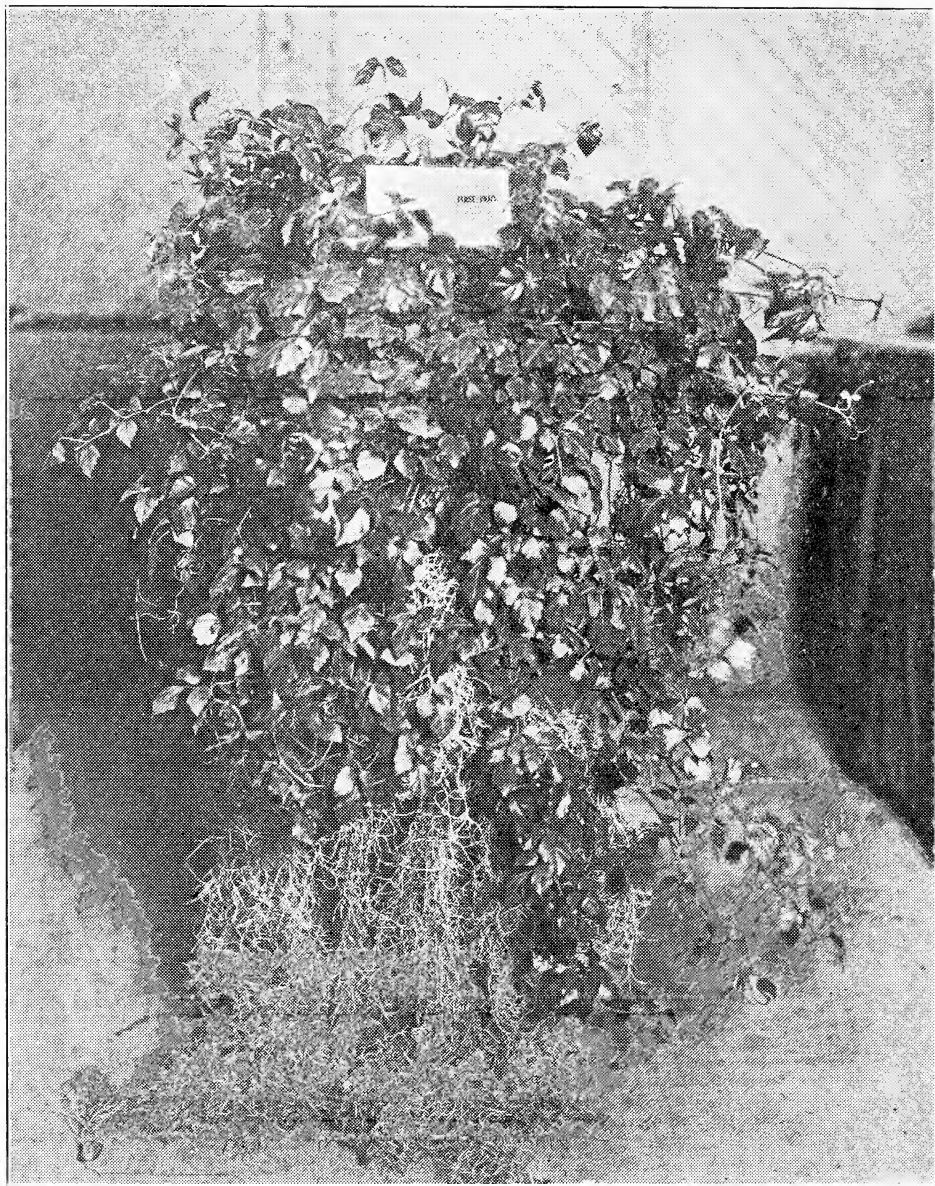
Special assortment, 12 plants in 12 varieties ----- \$10.00

We would advise any first class florist to try a selection of these plants or fancy combinations. \$3.50 and up. See page 5 and last cover.

Echeverias

Another class of plants that has attracted our attention on account of their many desirable qualities and we have for many years hybridized this beautiful class of plants so that between the species and hybrids we can now offer over twenty-five varieties in quantity and as many more in collection lots. These plants are not only beautiful as far as the plants themselves go, with the foliage arranged in the form of a rosette, same looks almost like a flower itself. The coloring varies from green to all shades of colors, into the pink and red, while the flowers range in color from white to shades of yellow, orange and red. They come on stems varying from three inches to three feet in height, with flowers arranged in branches which keep and continue in flower from two to four months and when cut, last from two to four weeks fresh and develop new flowers. They might be classed as the most extraordinary plants and now with the collection of species, in addition to the new hybrids, they can be had in flower almost any time of the year.

We can furnish nice plants in assortment, our selection from \$.15 to \$.50 each, or could make you a collection of twelve distinct kinds, one of each, for \$3.50, or ten plants of each, twelve varieties, at \$.25 each.



VITIS RHOMBOIDEA

Awarded first prize as the best new plant

This photograph represents the finest vine for house decoration. It has stood all sorts of trial and was the only survival from a collection of plants that was subjected to a gas leak.

We can furnish nice plants in three-inch pots at \$.35 each, four-inch pots at \$.50 and five and six-inch pots at \$1.00, also specimens in tubs from \$2.00 to \$7.50 each.

CACTI AND SUCCULENTS

Cacti and Succulents are here to stay on account of their wonderful lasting qualities, which we and the public have experimented with under all conditions and found them to be the best plants for house culture—especially where they do not receive regular care.

If you have not already started, do not delay introducing these to your patrons. As you know, all the people nowadays are from Misosuri and have to be shown. Therefore make a good showing at the start, and if you leave the selection to us, we can give you a collection of \$25.00, \$50.00, \$75.00 or \$100.00 worth, and you will be delighted with the beautiful plants you will get. Then you can drop a line to your best customers asking them to call and see the new goods, and you will be surprised at how fast you will sell these. Not only that, but it will bring customers to your store to buy flowers and other stock that you wish to sell. 10% extra selection given free with above cash orders.

SPECIAL COLLECTION FOR BEGINNERS

In order for you to get acquainted with our stock, we will furnish the following:

20 plants of Cacti, labeled value -----	\$ 6.50
20 plants of Succulents, labeled value -----	4.50
4 Animal Dishes, at \$.35 each -----	1.40
1 Fancy Pot with three plants -----	.75
1 Fancy Bowl with four plants -----	1.00
1 Fancy Bowl with five plants -----	1.50
1 Nice Bowl with assorted plants -----	2.50
	<hr/>
	\$ 18.15

for \$15.00 net cash, all labeled so as to give you a base with which to work out future collections. This is quite a reduction, and besides you have a chance to acquaint yourself with the varieties and can then re-order in quantity as you may wish.

MANDA'S CACTUS GARDENS

Originated and used by us to the trade at large, which have created such an interest among the public.

These gardens should not be confused with lots of trash that has been thrown on the market of late by inexperienced parties just to sell them.

Our gardens are arranged in the most artistic manner, with well established plants, which we have found from experience to be the most lasting. They are made for the public's satisfaction and are of lasting quality.

Remember, we have the largest and most varied collection and stock in the country. We have them all sizes, from ordinary size plants to large specimens for special use.

If you are not sure of what to order leave the selection to us, stating the class of plants you want, and we will give you good value and satisfaction.

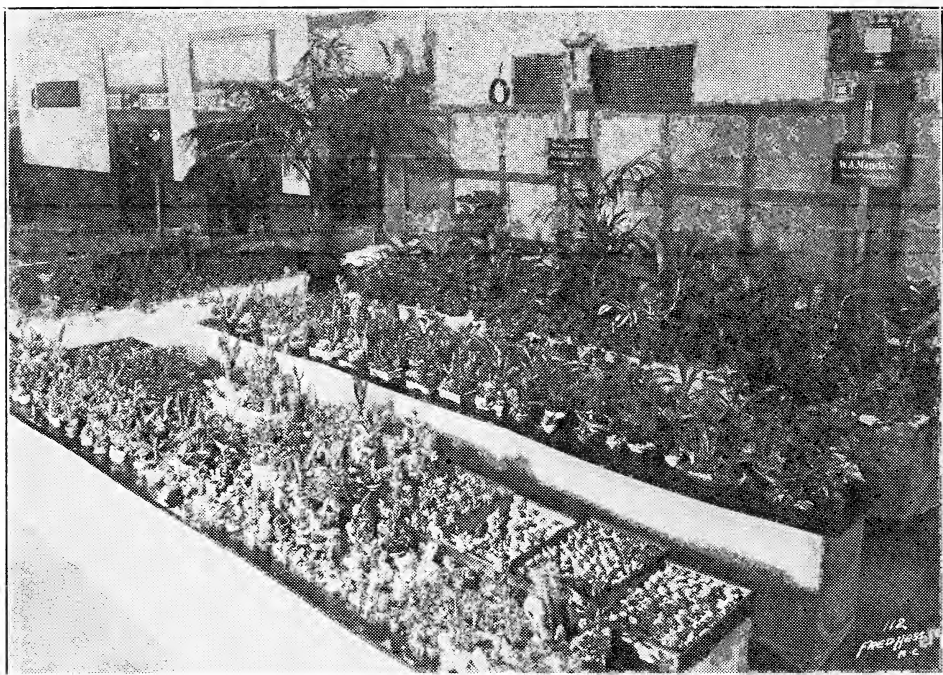


EXHIBIT OF MANDA'S PLANT COMBINATION

The above is a picture of a display we had at Flower Shows which always attracted the attention of the plant loving public

WE HAVE NOT ONLY NOVELTY AND RARE PLANTS,
BUT ALSO EVERYDAY STOCK

Be Up-to-Date—Display Up-to-Date Stock

Offer your customers something new and unusual and do not wait
until your customer asks for it

Everything is advancing, why not our profession?

When you need anything in the horticultural line, write us

We can supply you with almost any plant

Also Tufa Rock and artistic containers of our own origination

TERMS UPON WHICH WE DO BUSINESS

All correspondence pertaining to the business should be addressed to the firm and not to any of the employees.

ALL ACCOUNTS ARE RENDERED MONTHLY. Our patrons are requested to remit by checks, express or post office money-orders, or currency in registered letters. We will not be responsible for money sent in unregistered letters. From unknown correspondents either a remittance or reference is required with each order.

WE SEND GOODS C. O. D. when the order is accompanied by a remittance of at least 25 per cent of its total value. This guarantees acceptance of goods upon arrival at destination.

WE DO NOT GUARANTEE delivery or safe carriage of goods. After the goods are delivered to the Transportation Company in good condition, and receipted for by them, our responsibility ceases, as they are beyond our control, and become the property of the purchaser who, if necessary, must make claim to the transportation company.

PACKING. All packing is charged for at cost.

COMPLAINTS. Any complaints arising should be made within three days after receipt of the goods, otherwise they cannot be considered.

EARLY ORDERS. Orders are solicited at as early a date as possible, that we may have ample time for their execution. Please write plainly, name, post office, express office and any other necessary information as to the best method forwarding; express is recommended.

NON-WARRANTY. Most of the failures with seeds, plants and bulbs are due to causes entirely beyond our control, such as unfavorable weather and soil conditions, too deep or too shallow planting, etc., which render it impossible for us to guarantee success. Although we take all possible care to supply only such stock as will, under proper conditions, produce satisfactory results, we still give no warranty as to description, quality or productiveness of any of the seeds, plants, bulbs, or any other goods we send out, and we will not be in any way responsible for the crop or results, also if stock is exhausted when orders are filled, or anything in or beyond our control, and every order will only be accepted on these conditions.

ORDERS placed and accepted cannot be cancelled except with our consent.

Visit Our Nurseries

The nurseries are situated on the D., L. & W. R. R., adjoining the depot at South Orange. There are 100 trains daily, so visitors will only have a few minutes to wait, trains being so frequent. There are also electric cars from Newark to South Orange Depot, connecting with the Pennsylvania R. R. and Jersey Central R. R. every ten minutes. Also from Orange to South Orange, connecting with the Erie R. R. Taking it all in all, it is the most accessible nursery in the country.



LIVING VASE PLANT COMBINATIONS



FEW POPULAR CACTUS GARDENS

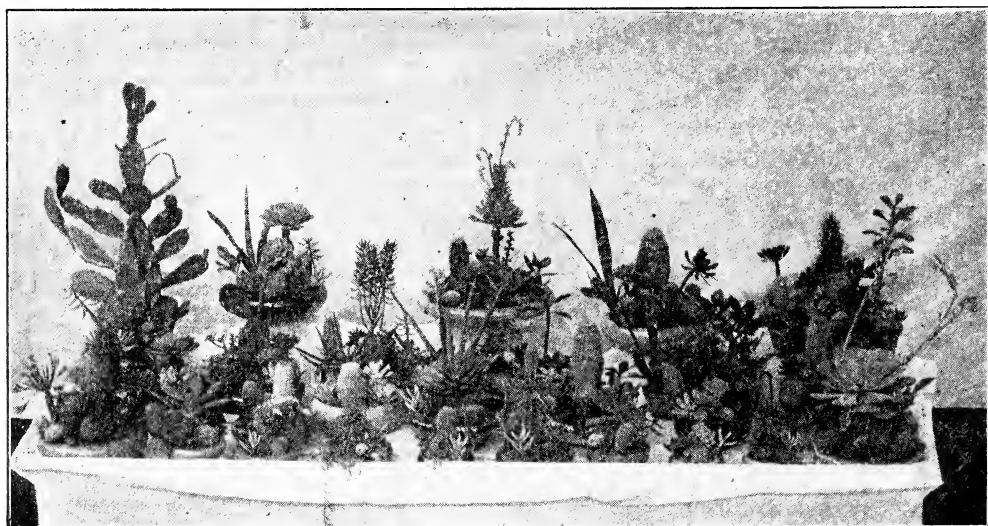


EXHIBIT OF CACTUS GARDENS